

Message Text

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PAGE 01 BERLIN 05589 240756Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 /021 W
-----240758Z 071467 /11

P R 231635Z MAR 77
FM AMEMBASSY BERLIN
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 4374
AMEMBASSY BUCHAREST
AMEMBASSY BUDAPEST
AMEMBASSY MOSCOW
AMEMBASSY PRAGUE
AMEMBASSY SOFIA
AMEMBASSY WARSAW

UNCLAS BERLIN 5589

E.O.11652: N/A
TAGS: BEXP, GE
SUBJECT: SCHEDULE OF ACTIONS FOR BEWT-SPONSORED TECHNICAL SEMINARS

REF: USDOC 4300

1. EMBASSY DOUBTS OPERATIONAL UTILITY OF
REFTEL ASSUMPTION.

2. IN OUR CASE, CRUX OF THE MATTER IS GETTING
THE GDR TO ACCEPT AN EVENT, WHICH THEY SAY THEY WILL
DO ONLY ON THE BASIS OF INFORMATION WHICH
BECOMES AVAILABLE ONLY AFTER PARTICIPANTS ARE
RECRUITED AND PRESENTATION ABSTRACTS RECEIVED
BY USG. IF WE ARE GOING TO GET TSS'S INTO EAST
GERMANY UNDER PRESENT CONDITIONS, IT WILL HAVE TO
BE ON THE BASIS OF AN AFFIRMATIVE GDR RESPONSE TO
A COMPLETE, CONCRETE PROPOSAL FROM OUR SIDE, AND
NOT ON THE EXPECTATION THE GDR WILL AGREE TO A THEME
BEFORE KNOWING WHO WILL PARTICIPATE AND WHAT THEY
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INTEND TO SAY.

3. EMBASSY SHARES BUCHAREST'S RESERVATIONS ABOUT
THE UTILITY OF ADVANCE OFFICER. IN CONTEXT OF
PRESENTING CONCRETE PROPOSALS, WE COULD IMAGINE A
USEFUL ROLE FOR AN ADVANCE OFFICER IN COMING OUT SIX
MONTHS TO A YEAR AHEAD WITH A CONCRETE OFFER OF
A TSS. ADVANCE OFFICER WOULD THEN ASSIST THE EMBASSY

GREATLY BY USING HIS EXPERT KNOWLEDGE IN TRYING
TO SELL THE TSS IN QUESTION TO THE EAST GERMANS.
FORTUITOUS PRESENCE OF TERLIZZI IN EAST BERLIN
IN CONNECTION WITH LEIPZIG FAIR, FOR EXAMPLE, PERMITTED
VERY DETAILED AND INFORMED PRESENTATION OF " STORED
ENERGY SYSTEMS" THEME TO GDR MINISTRY OF SCIENCE
AND TECHNOLOGY ON MARCH 4. IN GENERAL, WE BELIEVE
OUR PROBLEMS WITH FORM AND PROCEDURES ARE
MANAGEABLE, WHILE QUESTIONS OF SUBSTANCE CAN STAND
ALL THE ATTENTION THEY CAN BE GIVEN.
POLANSKY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Control Number: n/a
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
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Review Release Date: n/a
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Secure: OPEN
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Subject: SCHEDULE OF ACTIONS FOR BEWT-SPONSORED TECHNICAL SEMINARS
TAGS: BEXP, GC
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/75acaab3-c288-dd11-92da-001cc4696bcc
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